

Background and Outcome of the Procurement Process

1. Background

- 1.1. The opportunity was advertised in Find it in Birmingham and Contracts Finder seeking expressions of interest from organisations who wished to tender. In response to the advertisement, fourteen (14) organisations expressed an interest and downloaded the documentation. Two (2) tender submissions were returned by the deadline 11 April 2023.
- 1.2. The Cabinet report titled "Procurement Strategy in Support of the Waste Strategy Framework 2017 – 2040" approved the open procurement process and detailed the evaluation criteria split of 30% quality, 10% social value and 60% price.
- 1.3. The award criteria for the Dry Mixed Recycling (DMR) package was revised from the approved strategy which resulted from a social value and Birmingham Business Charter for Social Responsibility update, the change is illustrated in the tables below and detailed in the briefing note presented to the *Waste Disposal Sponsorship Board*¹ dated 13 October 2021.

Award Criteria – 13 February 2018 Cabinet Report

Criteria	Weighting
Quality	30%
Social Value	10%
Price	60%
Total	100%

Updated Award Criteria – Social Value Contract Term Briefing Report

Criteria	Weighting
Quality	40%
Social Value	20%
Price	40%
Total	100%

- 1.4. Tenders were evaluated using a split of 40% quality, 20% social value and 40% price in accordance with the award criteria briefing report dated 13 October 2021.

2. Evaluation Summary

- 2.1. The evaluation was undertaken by officers from City Operations, Street Scene, Finance, supported by Corporate Procurement Services. The results of the evaluation process are detailed below.
- 2.2. Stage 2 Potential Supplier Information
Both bidders passed stage 2 and proceeded to the next stage.
- 2.3. Stage 3 Pass / Fail Questions
Both bidders passed stage 3 and proceeded to the next stage.

¹The Waste Disposal Sponsorship Board consists of Cabinet Member for Environment, Cabinet member for Finance and Resources, Senior Responsible Officer (City Operations), Strategic Director of City Operations, Director of Street Scene, Chief Finance officer, City Solicitor and Monitoring Officer, Head of Category (Place).

2.4. Quality Evaluation (40% Weighting)

The results of the quality evaluation are set out below:

Company	Supplier 1	Supplier 2
Technical Quality		
Score (out of 100)	14.06	57.19
Adjusted Score	24.59	100.00
Adjusted Score (Max 40)	9.84	40.00
Rank	2	1

Tenderers were required to achieve a minimum score of 60% per question (minimum score of 3 out of 5) to proceed to the next stage of the evaluation. Bidder 2 scored above this threshold and proceeded to the next stage. Bidder 1 failed to achieve the minimum threshold and did not proceed to the next stage.

2.5. Social Value (20% Weighting – 15% qualitative and 5% quantitative)

The results of the social value evaluation are set out below:

Company	Supplier 2
Social Value Qualitative	
Score (out of 100)	86.00
Adjusted Score	100.00
Adjusted Score (Max 15)	15.00
Rank	1
Social Value Quantitative	
Financial Proxy	
Adjusted Score	100.00
Adjusted Score (Max 5)	5.00
Rank	1
Overall SV score	20.00
Overall SV rank	1

There were no issues arising from the evaluation of Bidder 2's social value submission.

2.6. Price Evaluation (40% Weighting)

The results of the social value evaluation are set out below:

Company	Supplier 2
Price	
Price	
Adjusted Score	100.00
Adjusted Score (Max 40)	40.00
Rank	1

2.7. Overall Evaluation

The results of the overall evaluation are set out below:

Company	Supplier 2
OVERALL SUMMARY	
Quality	40.00
Social Value Qualitative	15.00
Social Value Quantitative	5.00
Price	40.00
TOTAL	100.00
RANK	1

*Recommended for
Award*

3. Recommendations

- 3.1. It is recommended that the contract for the processing of Dry Mixed Recycling should be awarded to Bidder 2 on the basis of providing the most economically advantageous tender in terms of a quality, social value, and value for money price submission.