

## Outcome of the Procurement Process -Southside Public Realm Improvement

### 1. Stage 1 – Selection Questionnaire (SQ) Stage

1.1 The SQ shortlisting report was approved by the Head of Major Transportation Projects, Inclusive Growth and Head of Commissioning & Procurement on the 17<sup>th</sup> November 2020 and the top three ranked suppliers proceeded to the Invitation to Tender (ITT) stage:

### 2. Stage 2 – Invitation to Tender (ITT Stage)

2.1 Tender documentation was issued on 18<sup>th</sup> November 2020 to the three recommended suppliers, with a return date of 18<sup>th</sup> December 2020. The deadline was extended to 5<sup>th</sup> January 2021 to allow tenderers more time to complete their tender response due to the Christmas period and to allow sufficient time to liaise with their supply chain on material availability and pricing.

2.2 During the tender period, Bidder A withdrew, citing they could not proceed as they would require an additional 12 weeks for submitting a tender response by the deadline and also meeting the project programme delivery timescales due to their resources being allocated to other projects.

2.3 Tenders were returned by Bidder B and Bidder C by the deadline.

### 3. Evaluation Summary

3.1 The tender from Bidder B was discounted from the process on the basis of having submitted a non-compliant bid. Their bid was dependent on collaborative dialogue with the Council in order to reach mutually acceptable terms. Qualified statements cannot be accepted in accordance with the tender instructions.

3.2 Tenders were evaluated using a split of 50% quality, 15% social value and 35% price. The results of the evaluation process are detailed below.

#### Quality Evaluation

The results of the quality evaluation are set out below:

<b>COMPANY</b>	<b><i>Bidder C</i></b>
Score (Max 100)	89.60
Adjusted Score (Max 50)	50.00
<b>Rank</b>	<b>1</b>

There were no issues arising from the evaluation of Bidder C's quality submission.

## Social Value

The results of the social value evaluation are set out below.

<b>COMPANY</b>	<b><i>Bidder C</i></b>
<b>Qualitative</b>	
Score (Max 100)	96.00
Adjusted Score (Max 3)	3.00
<b>Quantitative</b>	
Financial Proxy	£2,242,955.88
Adjusted Score (Max 12)	12.00
<b>Overall Social Value</b>	
Total (Max 15)	15.00
<b>Rank</b>	<b>1</b>

There were no issues arising from the evaluation Bidder C's social value submission.

## Price Evaluation

The results of the price evaluation are set out below.

<b>COMPANY</b>	<b><i>Bidder C</i></b>
Adjusted Score (Max 35)	35.00
<b>Rank</b>	<b>1</b>

Clarifications were issued to the bidder and responded to. The price above is the final figure after completion of the pricing clarifications.

## Overall Evaluation

The results of the overall evaluation are set out below:

<b>COMPANY</b>	<b><i>Bidder C</i></b>
<b>OVERALL SUMMARY</b>	
Quality	50.00
Social Value	15.00
Price	35.00
<b>TOTAL</b>	<b>100.00</b>
<b>RANK</b>	<b>1</b>

## 4. Recommendations

- 4.1 It is recommended that the contract for the Southside Public Realm Improvement Works should be awarded to Bidder C on the basis of the supplier having submitted a compliant tender submission in line with the requirements. The tender response is considered reasonable and demonstrates value for money as a commercial assessment of the price supplied was undertaken by the Council's technical advisor, Jacobs who analysed the cost of the works and found these to be in line with current industry rates and the expected cost of working within the restrictions outlined in the Contract. The cost is within the pre-tender estimate.
- 4.2 Further details are detailed in Exempt Appendix J