Full Business Case (FBC)				
REPLACEMENT SOCIAL CARE IT SYSTEM (CHILDREN'S AND ADULTS')				
1. General Informa				
Directorate	Adults Social Care and Health Children and Young People	Portfolio/Committee	Adult Social Care and Health and Children and Young People	
Project Title	CareFirst Replacement Programme	Project Code		
Project Description	 inadequate over the last 6 or undertaken to ensure the A Coupled with this there is a of referrals to Children's Set fostering and adoption pro- Statistics 2015). With regard to Adults' social care) has increased by 30% is continuing. Lord Warner who was apport Commissioner for Children' waste of SW skills on clerical dysfunctional IT systems cut Professor Julian Le Grand, a of Birmingham Children's set (Julian LeGrand 2014). The challenge faced by the system CareFirst which is n children 2014) were critical by approximately 4,000 sta Children's and Adults Direct relating to 684,000 people In addition it manages in ex- transactions per annum. There are also a number of and support, resulting in a This impacts the departme Children's services. The system Continued and sustained in improve the Ofsted rating a provide a better service to system that is accessible, we 	ervice is currently under Improvement Notice and h years. It is subject to regular OFSTED inspections tha Authority is improving its process to maintain the saf growing demand on the services with an 11% increa- rvices and an increase in the number of children goi cess (Community care (2014) and Children in Care in al care, the number of people 85 and over (group mo- between 2005 and 2014. (Age UK Care in Crisis 2014) binted by the Department for Education as the Indep 's Services concluded that "Inadequate admin suppo al work and BCC must review, integrate and upgrade irrently used for SW case management" (Lord Warne a government-appointed social care expert, pointed ocial services that referral figures are far too low for Children's and Adults Directorates is further compoo ow over 15 years old. Ofsted (Ofsted inspection of se I of the current systems and operation at Birminghar ff and holds information on more than 25,000 peopl torates are currently involved. It also contains histor who have been connected to the use of care service access of 20 million payment and 5 million income fina- additional ICT systems in the department which req significant resource overhead, increased error rates nt's capability to deliver the outcomes required by b items concerned are listed under scope below.	t are being ety of its citizens. ase in the number ng through the England : ost likely to need 4) and this trend eendent rt has led to a e its various er 2014). out in his review such a large city. unded by an ICT ervices for n which is used e where the ic information s over the years. ancial uire management and inefficiency. both Adults' and cessary in order to i is needed to rce needs an ICT o is taken to	

burden on Social Workers and allow more time to be spent doing social work with people and families. This will be achieved through;
The introduction of workflow processes and simplified form management
Simplified business processes enabled by the new system
Input of data only once – removal of duplication
Removal of the need for workarounds
• The integration or replacement of home grown localised systems and spreadsheets into the one new system where possible
• Provide additional functionality and facilities such as recording the voice of the child.
The reduction of infrastructure, application and information assets
An integrated and more secure system
The new system is envisaged to provide the platform for the future of social care in Birmingham providing the following improvements in addition to those above:
Integrated document management
Online access for citizens to complete their own assessments
• Partnership working with other agencies such as health, police and third sector (current or future potential)
A single source of social care data
In-built reporting
• More flexible and agile ways for Social Care Staff to access the system when mobile.
 Improved management and business information capabilities
 Cost reduction as a result of system supplier hosting and supporting the solution rather than BCC.
The plan is to Implement Children's and Children's Finance elements followed by Adults' and Adults Finance. Each phase will see the entirety of the relevant service area began using the new system on the same day and cease using the legacy system. However, CareFirst will continue to be used by the remainder of the users until their phase completes. This will mean that we will be running the two support and licensing contracts in parallel.
Development Funding
As part of the Project Definition Document Cabinet approved £0.481m of funding to commence the development of the Full Business Case. At the culmination of this phase it is confirmed that £0.265m has been spent on the development of the Full Business Case, as follows:
£69,048Internal Resource£95,657Service Birmingham Requirements Documentation£100,396Service Birmingham Procurement Exercise

£384 I	Facilities
Options Appr	raisal
The Options A	Appraisal for this project considered the following possible routes for replacemen
• Do n	nothing and continue with the existing CareFirst System
• Impl	lement OLM's replacement product – Eclipse
• Deve	elop a new ground up bespoke solution
• Part	mer with another local authority and use their Social Care System
Conf	figure and develop a SAP based solution
• Go t	to market to select an off the shelf solution
was the recor	ed in March 2016 that going to market via Service Birmingham to select a solutior mmended approach, as this would yield the optimum functionality and value for can be provided by market leading vendor solutions.
	ngham (SB) worked with Birmingham City Council to document the requirements of the procurement of the new system. During the requirements process there
	ents workshops held; Areas involved; included;
	ght feedback from the CareFirst User Group and the ICT User Groups, both of whic ack from frontline workers.
	ment was prioritized against the criteria in the following tables
Each requirer	ment was prioritised against the criteria in the following table:
Categorisat	ion Description
	ion Description nent Mandatory – the Solution must fulfil the Requirement in full and failure to
Categorisat of Requiren	Description ment Mandatory – the Solution must fulfil the Requirement in full and failure to do so is grounds for immediate exclusion. Critical – the functionality required must be currently provided by the
Categorisati of Requiren M	tion Description nent Mandatory – the Solution must fulfil the Requirement in full and failure to do so is grounds for immediate exclusion.

Benefits and Outcome Monitoring

The three main reasons for replacing CareFirst, Social Care Case Management System, are as follows:
1. Regulatory Body, OFSTED, have advised that we need to upgrade our IT systems as part of our commitment to improving our Social Care provision.
Lord Warner who was appointed by the Department for Education as the Independent Commissioner for Children's Services concluded that "Inadequate admin support has led to a waste of SW skills on clerical work and BCC must review, integrate and upgrade its various dysfunctional IT systems currently used for SW case management" (Lord Warner 2014).
2. OLM, our incumbent supplier, have advised that the CareFirst System is 'End of Life' and they will only be making regulatory changes going forward as they are releasing a new product. This means that the system will not be able to support the transformation required to meet the Operational Targets within Children's and Adults Social Care. The Code Base will no longer be advanced functionally.
3. The current system is now 16 years old and is on an outdated technology platform. We are no longer able to configure the system to meet the needs of the Service Areas. Both Children's and Adults require a large amount of transformation in order to meet the needs of their Service Users and their Budget requirements.
The main benefits of implementing a new system are therefore as follows:
 Compliance with OFSTED guidance -<u>Continued and sustained improvement in</u> Children's Social Care provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a better service to the citizens of Birmingham. The new system will be critical to the success of Children's Social Care.
 Utilising a system that is fully supported and built on modern technology will ensure that the system supports social work practice. This will provide benefits to both Children's and Adults Social Care and will ensure that the Service Areas are able to meet their regulatory, transformation and budgetary objectives.
 The system, built on a modern technology platform, and configured to Social Work Best Practice will ensure that the technology supports excellent outcomes for vulnerable people, both Children's and Adults.
In addition to the above benefits, the selected system will also enable direct improvement in Social Care delivery, reduce the administrative burden on Social Workers and allow more time to be spent doing social work with people and families. A précis of the improvement includes;
Improved and simplified workflow processes and forms
Removal of duplication of effort.
Consolidation of multiple systems, processes and workarounds.
 Provide additional facilities such as recording the voice of the child – a key requirement that the present system cannot do.

The selected system will provide a platform for the future of social care in Birmingham providing or enabling the future provision of the following key capabilities :

- Online access for citizens to complete their own assessments.
- Partnership working with other agencies such as health, police and third sector
- More ways for Social Care Staff to access the system when mobile.
- Reduced management and support overheads

This system will also encompass a number of other existing systems due to the range of available functionality on offer. Future inclusion of associated systems will be the subject to separate projects and are outside the scope of this project.

The benefits and outcomes will be measured as part of the overall programme and the Programme Board will have responsibility for monitoring this going forward.

Cost Profile

The indicative costs in the PDD were as follows:

- £3.5-5m Capital
- £750K one-off revenue

Ongoing costs within those currently supporting CareFirst.

The currently estimated total implementation costs are as follows:

Budget Summary (detailed workings are shown in the private report)

	2016/17	2017/18	2018/19	2019/20	Total
	£'001	£'000	£'000	£'000	£'000
Expenditure					
Development to FBC -					
Revenue	117	148			265
Implementation Costs					
Capital		1,030	1,880	635	3,545
Revenue		303	436	319	1,058
Total costs	117	1,481	2,316	954	4,868
Funding					
Children's & Young People - Capital receipts		690	1,260	425	2,375
Adult Social Care & Health - Capital grants		340	620	210	1,170

Total capital funding	0	1,030	1,880	635	3,545
Children's & Young People -					
Approved Revenue Budgets	78	302	292	214	886
Adult Social Care & Health -					
Approved Revenue Budgets	39	149	144	105	437
Total revenue funding	117	451	436	319	1,323
Total Funding	117	1,481	2,316	954	4,868

• Ongoing costs within those currently supporting CareFirst – There will be a slight reduction of £4k per annum to cover the removal of the hardware associated with managing CareFirst.

Value for Money

Actions taken to ensure that the solution provides best value for money:

- Other Local Authorities were contacted to understand their costs for similar implementations.
- Notification of the tender was to the whole market via the CCS Framework and Find it in Birmingham (FiiB).
- All Bidders evaluated against Quality and Cost measures as agreed by the Programme Board
- Service Birmingham included Best and Final Offer (BAFO) stage in the Procurement Process to ensure best price
- Preferred Bidder demonstrates adequate functionality whilst offering the most competitive price.

Risk Mitigation

The following risk was identified during the Options Appraisal stage and was fully mitigated and is now closed:

Risk Identified	Mitigation
Procurement process managed ineffectively as managed by SB outside of direct BCC control. The process may be insufficiently	 BCC Procurement and Audit colleagues have been involved with the Procurement Process throughout.
transparent to ensure a successful outcome.	 Programme Board have approved all Procurement Documentation BCC have been fully represented in scoring activities All Bidder Submissions including costs have been shared by Service Birmingham with the Programme Board on request.

The detailed Risk Register relating to the Project Implementation can be found in Appendix A.

Key Milestones

Given the complexity of the implementation work, a staged implementation is being planned.

The delivery of the whole implementation including any necessary archive solution is anticipated to take circa 2.5 years. The following are indicative timescales. Implementation timescales will become clearer once a detailed joint plan has been drawn up between the Supplier, Service Birmingham and BCC.

Over this duration change to the ICT estate is possible, the project will be part of a wider ICT & Digital strategy that will be managed through common governance to ensure any dependencies or potential conflicts are taken into account.

Stage	Early view of Completion
	Timescales
Cabinet Approval of the PDD	Mar 2016 - Complete
Requirements / Specification	Autumn/Winter 2016 - Complete
Procurement process	Winter 2016/Spring 2017 -
	Complete
Full Business Case Approval	Summer 2017
and appointment of Service	
Provider	
Overall and integration Design	Autumn/Winter 2017
Implementation, training,	Summer 2018
migration and transition	
(Children's)	
Implementation, training,	Winter 2018/Spring 2019
migration and transition	
(Children's Finance)	
Implementation, training,	Winter 2018/Spring 2019
migration and transition	
(Adults')	
Implementation, training,	Summer/Autumn 2019
migration and transition	
(Adults' Finance)	
De-commission CareFirst	Winter 2019
12 Month Review	December 2020

 Links to
 This proposal supports the City's Vision and Forward Plan priorities:

 Corporate and
 Corporate and

Service	Children – Birmingh	am is a great city to g	grow up in		
Outcomes	 Health – Birmingham is a great city to grow old in 				
	This will be by ensuring the continuity and continued improvement in Social Care delivery through the following;				
	 Efficient modern IC[*] and families 				
	User friendly system	• User friendly system removing the administrative burden of the present system.			
	Process automation	Process automation and simplification			
	Improved managem Care Process	 Improved management information to enable more effective management of the Social Care Process 			
	Removal of duplicat	ion			
	Retention of social v	workers			
	Improved data shar	ing			
	Reduced duplication	n			
	Improved data quality				
	Improve Social Care Budget Management				
	The replacement of the existing Social Care IT System is in line with the Future Council outcomes				
	and the Information, Communication, Technology & Digital Strategy 2016 - 2021.				
Project	Cabinet	Date of	March 2016		
Definition		Approval			
Document					
Approved by					
Benefits	Measur	e	Impact		
Quantification-	Positive OFSTED Feedback		Compliance with OFSTED guidance regarding system upgrade. Continued and sustained		
Impact on Outcomes					
Outcomes			i improvement in Children's Social Care		
			improvement in Children's Social Care provision is necessary in order to improve the		
			provision is necessary in order to improve the Ofsted rating and improvement in Children's		
			provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a		
			provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a better service to the citizens of Birmingham.		
			provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a better service to the citizens of Birmingham. The new system will be critical to the OFSTED compliance and therefore improvement in		
	Improved Workflow Process	es as detailed in the	provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a better service to the citizens of Birmingham. The new system will be critical to the OFSTED compliance and therefore improvement in OFSTED Feedback.		
	Improved Workflow Processo Project Plan – To Enable Soci		provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a better service to the citizens of Birmingham. The new system will be critical to the OFSTED compliance and therefore improvement in		
	Project Plan – To Enable Soci Transformation through the	al Work Practice implementation of	provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a better service to the citizens of Birmingham. The new system will be critical to the OFSTED compliance and therefore improvement in OFSTED Feedback. The system, built on a modern technology platform, and configured to Social Work Best Practice will ensure that the technology		
	Project Plan – To Enable Soci Transformation through the a system that can respond to	al Work Practice implementation of the necessary	provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a better service to the citizens of Birmingham. The new system will be critical to the OFSTED compliance and therefore improvement in OFSTED Feedback. The system, built on a modern technology platform, and configured to Social Work Best Practice will ensure that the technology supports excellent outcomes for vulnerable		
	Project Plan – To Enable Soci Transformation through the	al Work Practice implementation of the necessary	provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a better service to the citizens of Birmingham. The new system will be critical to the OFSTED compliance and therefore improvement in OFSTED Feedback. The system, built on a modern technology platform, and configured to Social Work Best Practice will ensure that the technology supports excellent outcomes for vulnerable people, both Children and Adults. This will		
	Project Plan – To Enable Soci Transformation through the a system that can respond to	al Work Practice implementation of the necessary	provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a better service to the citizens of Birmingham. The new system will be critical to the OFSTED compliance and therefore improvement in OFSTED Feedback. The system, built on a modern technology platform, and configured to Social Work Best Practice will ensure that the technology supports excellent outcomes for vulnerable people, both Children and Adults. This will provide benefits to both Children's and Adults Social Care and will ensure that the		
	Project Plan – To Enable Soci Transformation through the a system that can respond to	al Work Practice implementation of the necessary	provision is necessary in order to improve the Ofsted rating and improvement in Children's Social Care provision is needed to provide a better service to the citizens of Birmingham. The new system will be critical to the OFSTED compliance and therefore improvement in OFSTED Feedback. The system, built on a modern technology platform, and configured to Social Work Best Practice will ensure that the technology supports excellent outcomes for vulnerable people, both Children and Adults. This will provide benefits to both Children's and		

Project	Strategic Outcomes
Deliverables	To implement an integrated social care and finance system consolidating a number of case management and finance systems into a single solution that complies with the Care Act, Statutory requirements and Ofsted recommendations.
	The primary system will enable the administration of Adults' and Children's social care and finance processes within a single solution that is robust, flexible, and intuitive to the user. It will provide an opportunity for Birmingham City Council to integrate with 3 rd party partners and systems in order to improve data sharing, reduce duplication and improve data quality. This will allow care workers to spend more time working with and supporting citizens in need of social care services. Additionally the solution will improve social care budget management and enable teams to generate real time data on current versus planned spend.
	CareFirst is integrated into a range of other systems including SAP Voyager Finance, Micro- procurement (Adam previously known as Matrix), e-records, Adults' Needs and Finance assessment web portals. The new solution will either incorporate and take over these capabilities or integrate with the existing systems as indicated above. The main deliverables are as follows;
	Implementation Stage
	a. Detailed level design (business, application, technology, data and security) to enable integration with necessary adjacent systems.
	 b. To implement the preferred supplier's solutions and integrations, two parts of the project are expected to run one after the other – Children's first followed by Adults'. This will include both the main system and archive solution. The Children's Finance Module implementation will run concurrently with the Adult's Implementation. The Adults Finance Module will be implemented last. c. To migrate required existing data from CareFirst and e-records to the preferred supplier's solutions. d. To design and implement changed business processes. e. To design and provide user training to support new the business processes and systems. f. Migration to the new system and the Service transition to bring the new system into use. g. To securely archive, delete and or destroy the data held within the existing CareFirst system once it has migrated to the preferred solution and decommission CareFirst.
Scope	The new solution will replace CareFirst in its entirety.
	Additional services, that must be supported by the solution and operate across both Adults' and Children's services include:
	 Professional Support Services (PSS) function – providing administration support to practitioners
	• Commissioning – procurement of placements and support for people in care*
	• Finance – payments to suppliers of services provided by the department*
	(* either directly or through integration with other systems)
	The new solution is intended to include the functionality of the existing systems listed below either now or in future. The rationale for inclusion in immediate scope is based on the functionality available from the Preferred Bidder. In the case of inclusion in future scope it is

based on a strategic need to ideally include it in future where inclusion now would significantly delay the delivery of the replacement of CareFirst.

Included within immediate scope (where possible):

- CareFirst primary social care system
- MyCare Financial Assessment Portal Citizen online access for self-assessment
- MyCare Needs Assessment Portal Citizen online access for self-assessment
- MyCare Adoption and Fostering Portal online system to support A&F process
- Data warehouse and reporting capability (Sentinel / SAP Business objects / Crystal / Actuate / Excelsius) management information and statutory returns
- e-records (Documentum) document management
- CPIS Spine NHS safeguarding
- Fibonacci document outputs from CareFirst
- Locally Designed Webpages
- Locally Developed Spreadsheets and Databases
- MASH multi agency safeguarding hub
- CHARMS old A&F system
- CASPAR court services
- GenoPro genograms
- Blind Partially Sighted Register
- Core Records old records systems prior to CareFirst

Key Area for Future Scope Inclusion:

NHS Health Systems

To integrate with:

- SAP CRM Customer Relationship Management
- SAP Voyager Finance
- Data warehouse and reporting capability (Sentinel / SAP Business objects / Crystal / Actuate / Excelsius) (if not replaced) Management information and statutory returns
- Adam (previously known as Matrix / Sproc.net) or replacement Adults' microprocurement
- LLPG or national derivative Address gazetteer / validation
- Rio, System one Health systems

APPENDIX 1

	CPIS Spine - NHS Safeguarding	
	 Adults' data Warehouse (or successor) – Intelligence 	
	ePEP - personal education plans – where LA Legal Guardian	
	Northgate Housing (future only)	
	Core BCC / SB services including;	
	 Active directory / security (x500 security services) 	
	Messaging	
	> Audit	
	Reporting / business intelligence	
	Future integration into Government Digital Services	
	The scope of the Programme has been ratified during the Requirements Gathering and Bidder Selection Process. No significant scope changes have been identified. Whilst there may be savings resulting from consolidation they are not the primary driver of the work.	
Scope exclusions	As part of the Bidder Selection Process we asked Bidders to confirm whether the following scope areas would be included in their roadmap:	
	CareWorks RAISE - Youth Offending Service	
	Adam (previously known as Matrix Sproc.net) – Adults' micro procurement	
	Home Care Validation Monitoring Solution – home visit verification	
	Staffplan - Home Care monitoring and rostering	
	Impulse - Education	
	MCiB - My Care in Birmingham (QuickHeart)	
	 Ask Sara - Signposting and provision portal (QuickHeart) 	
	Insight - Careers Service	
	• ePEP (Personal education plans – for children looked after by the Local Authority)	
	 CCM – Children's Centre Manager - Children's centre admin 	
	Escort Liaison - School transport	
	Perform - Education report sharing	
	The value of exploring the roadmap view from vendors was to enable possible future projects to deliver further consolidation of systems. Whilst appropriate to include in the solution selection exercise any planning or deployment of future replacement of systems through consolidation would be the subject of future projects approvals and is out of scope of this project. Existing hardware will be able to run / access the proposed system. Any future requirement to	

	enable increased agile working with the new system (e.g. the use of new mobile devices such as tablets in place of laptops) would also be the subject of future project approvals and out of scope of this project.
Procurement	Procurement Approach
	The Procurement Approach was detailed in the Project Definition Document and approved by Cabinet in March 2016.
	There were three procurement phases planned to ensure the successful procurement and implementation of the replacement social care IT systems, which are detailed below:
	 Specialist project support for the project management, scoping, solution requirements development and identifying training needs.
	• The procurement, implementation, ongoing support and maintenance of the new Social Care IT Systems
	• The associated works with rollout within BCC and training of the solution
	A summary of each phase is included below:
	Phase 1 - Specialist project support for the project management, scoping, solution requirements development and identifying training needs.
	• PM recruited on 12 Month Fixed Term Contract via External Recruitment Campaign. Contract now extended until 2019.
	BA Resource purchased from Service Birmingham under JVA.
	• Detailed Training Needs Analysis moved to Implementation Phase, no resource required for the development of the FBC.
	Phase 2 - Procurement, Implementation, Ongoing Support and Maintenance
	This phase of the procurement was managed by Service Birmingham making use of the Joint Venture Agreement and Service Birmingham Procurement Process. Service Birmingham is not subject to OJEU process.
	The procurement documents including the Request for Proposal were jointly developed between Service Birmingham and the Council and included a Best and Final Offer (BAFO) stage to ensure best value for money could be obtained.
	The evaluation team comprised of Strategic Technical Lead Officer, BCC technical Subject matter experts, Project Manager, Key Children's and Adults Operational Representatives and Officers from Service Birmingham with support from the Assistant Procurement Manager, Corporate Procurement Services and Audit.
	For procurement assurance purposes Birmingham City Council Procurement Team worked closely with Service Birmingham and BCC Operational Teams to develop and define the evaluation criteria and process. The evaluation criteria also considered the quality / price balance which was developed as part of the requirements specification and procurement stages. The Operational teams were closely involved in the evaluation process.
	Procurement Activity Completed in Phase 2
10	Service Birmingham issued a Pre-Qualification Questionnaire (PQQ) to Major Suppliers on the Government Framework for Social Care Systems and the PQQ was advertised on

finditinbirmingham (FiiB). Four suppliers responded to the FiiB advert and were sent the PQQ.
One of the agreements from the Cabinet report in March 2016 was that SAP and OLM should be given the opportunity to respond to the tender as they are our incumbent suppliers. By advertising to the Framework and advertising it on finditinbirmingham both OLM and SAP, our existing system providers, were given the option to apply.
The PQQ evaluated the bidders against the following criteria:
 An evaluation of the bidder suitability, experience and qualifications as well as the organisational structure and infrastructure proposed by the bidder to provide the service;
 A commercial evaluation on the extent to which the bidder is in a position not to increase or transfer commercial risk to Service Birmingham.
As part of the assessment criteria we asked the Bidders to confirm that they met 18 core system requirements. In response to the PQQ we received 4 submissions. All four bidders were assessed by BCC and SB and were all approved to proceed to Request for Proposal (RFP).
 We issued the RFP in January 2017 to all four bidders. The evaluation of tenders consisted of: A technical evaluation of each Response based on the extent to which the Bidder is in a position to provide the most appropriate solution to meet the Requirements;
• A financial evaluation of each Response based on the extent to which the Bidder is in a position to offer the most advantageous prices for its Solution;
 A commercial evaluation on the extent to which the Bidder is in a position not to increase or transfer commercial risk to Service Birmingham;
 An evaluation of the Bidder's suitability, experience and qualifications as well as the organisational structure and infrastructure proposed by the Bidder to provide the Solution;
 An evaluation of the Bidder's Solution following any demonstration or presentation given by the Bidder.
The weighting applied to the RFP scoring was, as follows:
• 40% Commercial
> 80% Price
20% Terms and Conditions
• 60% Quality
50% Functional Requirements
15% Demonstration
15% Technical Requirements
10% Non-Functional Requirements
10% Implementation and Service Management
All four Bidders submitted a response to the RFP.

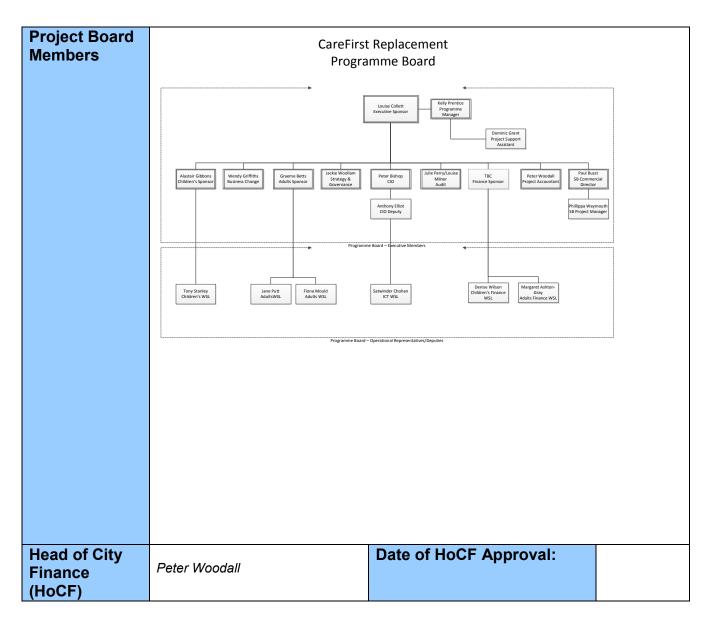
	Scoring of the RFP responses followed the following process:
	 Individuals scoring the requirements relating to their business areas.
	 Scoring moderation sessions to identify a moderated score for all representatives of a particular functional area and documenting the justification.
	 Demonstrations and the completion of Questionnaires. Over 70 people attended the demonstrations. Representatives of the CareFirst User Group and the ICT User Group were both invited.
	During the Demonstrations Cycle, Supplier 3 requested an extension. When the other bidders were consulted on the proposal they declined the opportunity for an extension. As a result Supplier 3 formally withdrew from the process, leaving three possible solutions.
	Service Birmingham mandated BBC4SR through its supply chain as part of its obligation to the Social Responsibility Charter.
	Specific Social Value was included in the Tender Documentation through the requirement to submit acceptable Social Value Action Plans. These plans were evaluated by Corporate Procurement. The preferred supplier submitted a plan for the life of the contract, meeting this requirement which includes;
	Paying the Living Wage to employees servicing Birmingham City Council Contracts
	Advertising employment opportunities with the Employment Access Team
	Paying all invoices within 30 days
	• Ensuring compliance with Environmental Management System (e.g. ISO14001)
	 Sponsoring the Social Work Awards and continuing to do so throughout the life of the contract
	The plan will be finalised as part of the contract negotiations to ensure it delivers the benefits required.
	During the process Service Birmingham also included a Best and Final Offer (BAFO) stage to ensure that the pricing was as competitive as possible.
	A detailed analysis of the results was completed and the Preferred Bidder was identified. During the BAFO Stage this Bidder had reduced their overall price by 17%. Following the decision a detailed risk assessment was completed and reviewed by the Programme Board and the decision made to formally announce the Preferred Bidder.
	Phase 3 - The associated works with rollout within BCC and training of the solution
	This is detailed in the Resource Plan submitted as part of the FBC Submission at Appendix C.
Dependencies	Children's Trust Programme
on other projects or activities	In May 2016 Birmingham City Council announced its intention to move towards a Children's Trust and at a later meeting secured council approval of Trust principles.
	In January Cabinet formally approved the move to the Children's Trust and recommended the model would be a Wholly Owned Company based on a Community Interest Company.
	Birmingham Children's Social Care will become a fully established Trust in April 2018, and prior

to this is a shadow Trust period running from April 2017- April 2018.
As part of the implementation a number of changes will be required to the Operating Model and ICT provision. This could have an impact on the resource and timescales of the CareFirst Replacement Programme. We are linked into the Trust via the Programme Manager and the Governance Processes to ensure that any dependencies are managed. In addition the Children's Sponsor (Executive Director of Children's Services) sits on the Board for both Programmes.
An agreement will be reached between Birmingham City Council and the Children's Trust on the budget and charging model which will include the requirement for this project.
Future Council and Future Operating Model
As part of the Council's Commitment to the Future Council Initiative the Council will be creating a Future Operating Model (FOM). The FOM aims to ensure the right supporting structures – and the required changes to support new ways of working – are put in place. It is not yet understood what impact the FOM will have the delivery of the CareFirst Replacement Programme as the detail of the FOM has not yet been released.
The CareFirst Replacement Programme will continue to link into the Future Council Programme to ensure that the impacts, once know, can be managed/mitigated.
Service Birmingham Contract Transition
The council and Capita have jointly developed and agreed a new, more flexible four-year partnership proposal.
The proposal will deliver £43 million of savings by 2020/21 - and better cater for the future needs of the council and its residents.
Recommendations for a new, flexible partnership, which is focused on implementing the council's ICT & Digital strategy 2016-2021, were noted at council Cabinet on 27 June. The council and Capita are now working together to move away from the current Joint Venture arrangement to a new type of partnership for the remainder of the contract, which will end in 2021.
As part of the CareFirst replacement Programme we are working with Service Birmingham to ensure that the contract for the new system is able to be novated at the end of the JVA with Service Birmingham. This will ensure that this is not a contractual issue in the future.
ICT & Digital strategy 2016-2021
We have ensured that the CareFirst Replacement Programme is managed in line with the ICT & Digital Strategy 2016-2021 Principles.



	·					
	Work with partners to take a whole system approach, with citizens and neighbourhoods at the heart of our decision making					
	Promote the independence of service users and also enable them to step up and be part of designing solutions					
	Use our strategic assets to leverage economic growth and investment across the city					
	Adults Health and Social Care Budget Savings Included in the Financial Plan 2017+					
	 HW4 - Integrated Community Social Work Organisations -The City Council is proposing to re-organise and re-design its approach to social care assessments for adults with eligible needs. The new approach is based on locality areas linking to GP surgeries and building resilience back into communities. It is an asset based approach that builds on peoples strengths. MYR1 - Integrated Community Social Work & Review and audit of Care First payments 					
	system. In order to maximise independence, reduce service user financial contributions and to reduce costs for the Council, work will continue to identify and facilitate more effective means of meeting assessed eligible need for care and support and reducing Council expenditure accordingly.					
	The implementation of the chosen solution will be an enabler to the delivery of these savings through the transformation of Social Work Practice and Process.					
Achievability	 A full resource plan for the implementation has been developed as part of the FBC and a recruitment strategy has been drawn up. Early engagement with HR and Procurement Colleagues is underway. Plan available on request. 					
	• Early engagement with Operational Colleagues has begun to ensure that Teams are on board. Strong ownership and accountability from Operational Sponsors. Continued engagement with 'Grass Root' colleagues will be integral to the success of the Programme. One of the key messages being delivered is that culture and business change elements are as critical as the technical implementation. The Comms Strategy will ensure that we win the hearts and minds of people and bring them on the journey with us to achieve adoption.					
	Below is an extract from the Comms Strategy that demonstrates the approach to engagement using the 7 Stages of Commitment:					

	r change	5	Internalisation Commitment	Involvement in visioning, setting strategy Away days to develop 12 month plans Training and learning activities	Private meetings with resistors One-to-ones with reports Sponsor 'walkabouts'	Celebrating success Workshops on specific issues 'Grassroots' meetings	
	gree of support fo	6 Acceptance 4 Engagement 3 Understanding 2 Awareness		Open door sessions	Participation in planning sessions	Focus groups	
				Team briefings	Focus groups and demonstrations	Helpdesk	
	පී			Open forums and conferences	Cascades delivered by managers	Road shows and videos	
		Contact	Dear colleague communications	Emails from people	Newsletters	Intranet news, displays, posters]
	 Full Business Change, Training and Communications work streams will be initiated to ensure a smooth transition from an operational standpoint. Engage with Colleagues in other authorities undergoing the same process to understand lessons learned and implement learning points. Appointment of Programme Manager with previous experience of this kind of project. Contingency included in the Full Business Case for the implementation stage, to manage any key challenges that arise as part of the implementation. This will be managed tightly within the Programme as we begin to understand the implementation plan in more detail. Supplier change control tolerance agreed and included in the contract. 						
Project Manager	Kelly-Marie Prentice						
Budget Holder	Children's Social Care – Colin Diamond Adults Social Care - Graeme Betts						
Sponsor	Children's Social Care - Alastair Gibbons Adults Social Care - Graeme Betts Finance – TBA following recent appointment of Interim Assistant Director of Finance						
Project Accountant	Peter Woodall						



3. Checklist of Documents Supporting the FBC				
Item	Mandatory attachment	Number attached		
Financial Case and Plan				
 Statement of required resource (people, equipment, accommodation) 	Mandatory	Included in the Private Report		
 Milestone Dates/ Project Critical Path See above: Project Description – Key Milestones. 	Mandatory	N/A		
Project Development products				
Populated Issues and Risks register	Mandatory	Appendix A		
Stakeholder Analysis	Mandatory	Appendix B		