

**FOR DIRECTOR OF PUBLIC HEALTH
 DECISION SUBMISSION
 Public Health Division**

DECISION TITLE	Procurement of NHS health checks and smoking cessation enhanced service contracts
REQUESTING INDIVIDUAL	<i>David Miller</i>
SUPPORTING ASSISTANT DIRECTOR	<i>Becky Pollard</i>
SUBMISSION DATE	<i>29th January 2024</i>
DECISION NEEDED BY	<i>29th January 2024</i>
RATIONALE FOR DECISION DATE	<i>To enable the procurement process to be reopened in May.</i>

DECISION SUMMARY

To agree to have an additional tendering process for NHS Health Check and Smoking Cessation enhanced services in May 2024. As per the procurement strategy approved on 23 February 2023, there have been two previous rounds of tendering through the flexible contract agreement (FCA). Due to the recently introduced Provider Selection Regime, Birmingham City Council is able to follow a direct award process for the next stage of the procurement – specifically Direct Award process ‘B’ under the new Provider Selection Regime.

Round 2 of the FCA was publicly advertised on 31 October 2023 seeking expressions of interest from organisations who wished to tender. The deadline for tender submissions was 3rd January giving GPs, Pharmacies and other qualified organisations 8 weeks to complete their bids. 39 submissions were received for Lot 1 NHS Health Checks. 40 submissions were received for Lot 2 Smoking Cessation Service. Contracts are expected to go live on 1 April. Based on these submissions it is estimated that 21 GP Practices in Birmingham will still not be contracted to deliver NHS Health Checks and 154 GP Practices/Pharmacies will still not be contracted to deliver smoking cessation services following Round 2.

Feedback from GPs and Pharmacies has highlighted that the sector found the tender process challenging. A significant number of Providers found accessing the tendering portal and completing the Supplier information forms challenging. These issues have contributed to some organisations not completing the tender and a subsequent reduction in provision across the City. With the direct award process being taken for this next stage the requirements in terms of the tendering portal and Supplier information forms may be reduced to some extent, with due diligence still being adhered to.

DECISION IMPACT ON PUBLIC HEALTH BUSINESS PLAN/OBJECTIVES

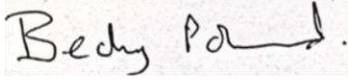
Option	Carry Forward	Do Not Carry Forward
Pros	Onboarding activity prior to the tender should increase the numbers of providers signed up to deliver	A reduced number of delivery sites
Cons	GP and Pharmacy contractors will still have to register electronically, however guidance and support will be available via the PH and procurement team(s)	The PH Adults team will continue to work with the contracted providers to improve delivery in the sites that registered in Rounds 1 and 2
Risk Implications	Providers do not engage with this next stage of procurement	Reduction of provision impacts on NHS HC detection rates for CVD. Corporate targets not met
Financial Implications	NHS Health Checks and Smoking Cessation budget codes AV0KZ TV5KL and AV0KZ TV5LO. Total combined annual budget is £2,300,000 which covers existing contracts. This will be supplemented with a contribution from the new Section 31 smoking cessation grant funding of £1,676,048 for24/25	NHS HC are mandated services that have to be reported via the PH Monitoring Return to OHID
Reputation Implications	A process that provides transparency and flexibility to the market	Sustained reduction in service may exacerbate inequalities leading to challenges
Impact on Equalities and Inequalities	Procuring these services does not revise, amend, or review Council policies or functions and therefore an Equality Impact Needs Assessment is not required	These services support us to target key health risks that are often more prevalent within more disadvantaged communities. A lack of service continuity would reduce our ability to detect risk factors and early signs of diseases that are vital to improving the health of individuals and populations

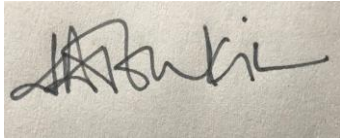
RECOMMENDATION

- To approve a further stage of procurement for the smoking cessation and NHS Health Checks contracts in May 2024

IMPLICATIONS OF RECOMMENDED DECISION

<i>RISKS</i>	<i>FINANCIAL</i>	<i>REPUTATION</i>	<i>IMPACT ON EQUALITIES & INEQUALITIES</i>
See above.	See above.	See above.	See above.
NEXT STEPS IF RECOMMENDATION AGREED			
<ul style="list-style-type: none"> S151 report submitted to SMT and approved 			

ADPH DECISION	Approved
ADPH COMMENTS	
DATE	29/01/24
ADPH SIGNATURE	

DPH DECISION	Approved
DPH COMMENTS	
DATE	30/01/2024
DPH SIGNATURE	

Once the DPH has signed the final decision the form should be scanned and filed as a PDF in the shared drive.